

# KELLY SERVICES

[www.kellycareernetwork.com](http://www.kellycareernetwork.com)

Kelly Services is seeking highly motivated, enthusiastic individuals for an exciting **Direct Hire opportunity** to work for a growing sales and marketing execution firm in the Rochester area! This is a business to business inside sales opportunity for outgoing self-starters seeking to work in a fast paced, goal driven, IT environment.

**There are over 50 openings that need to be filled by the end of March!!**

A Bachelor's Degree is required.

## Benefits

- Competitive base salary.
- Regular bonus opportunities.
- Paid holiday, vacation and sick days.
- Medical, dental, and vision coverage.
- Short and long-term disability coverage.
- 401(k) plan.
- Employee Referral Program.

## Job Responsibilities

- Successfully communicate with contacts via the phone daily.
- Good interpersonal skills and a positive attitude towards clients and coworkers.
- General knowledge of the IT industry, with the capacity to learn about individual systems and products quickly and accurately for marketing purposes.
- Communicate information about calls accurately and effectively to management and clients.
- Ability to successfully communicate with contacts via the phone daily.
- Ability to identify and qualify the key aspects of a potential lead, including need, budget, timeframe and decision-making responsibility.
- Meet regular quotas of calls and qualified leads.
- Manage client relationships.

If this is an opportunity you or someone you know is interested in learning more about please send your resume to [4326@kellyservices.com](mailto:4326@kellyservices.com) or call 585-461-1640

