

Combined Insurance Group

NYS Dept. of Labor/RochesterWorks!
276 Waring Road
Rochester, NY 14609



Department
of Labor

Date: Monday, November 13, 2017
Time: 10:00 am – 1:00 pm
Contact: New York State Department of Labor
Phone: 585-258-8843
Web Site: www.combinedinsurance.com/careers

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Full time openings for District Managers!

The District Manager (DM) is responsible for building, developing and managing a team of 10 or more Agents that generates sales to new customers, and provides sales and service support to current Combined Insurance policyholders. The DM is responsible for recruiting and training new agents and delivering annual new sales objectives in an assigned territory by driving the sales process and using effective performance management techniques.

SPECIFIC SKILLS OR KNOWLEDGE

- Successful and stable work history with minimum of 3 years' successful sales track record, insurance sales is a plus.
- 1 years of sales team management experience - with Combined or external work experience.
- Demonstrated ability to build a team through proven recruitment strategies.
- High School Degree or equivalent required, college degree preferred.
- Ability to use Microsoft Office and iPad at intermediate level.
- An active professional network is required.
- Capable of obtaining a valid Life, Accident and Health license prior to employment date.

***Apply at the open interview event listed above!
Bring your resume and be ready to interview
with a Hiring Manager!***